

1.5 CPD Points

2011 YPL series:**Young Professional Luncheon****COMMERCIAL PROPERTY FINANCING**

The **2011 YPL Series** are designed for Associate Members with 3-6 years experience in the industry to bridge the gap between their recent membership entry to the Institute and more complex professional involvement in the future.

DATE: Wednesday 9 March 2011**TIME:** 11.45pm Registrations 12noon - 1.30pm presentations

A light luncheon will be provided

VENUE: APIWA Boardroom

27 Charles Street, South Perth, WA

**GUEST SPEAKER:****Allan Weinbauer**Senior Property Risk Manager
Westpac Banking Corporation

Allan has been the Senior Property Risk Manager at Westpac for over 3 years. He remains a licensed CPV with more than 10 years experience in commercial and industrial mortgage security valuation. He has held previous roles such as Senior Valuer at Quantia as well as independent valuation practises in the Kalgoorlie/Boulder area.

He continues to sit on the API Professional Interview Panel and takes an active interest in sharing and building on the knowledge and expertise of API members. Allan has also previously sat on the API Panel of Presidential-appointed Determinations.

TOPICS TO BE DISCUSSED:

- **Overview of commercial property market**
- **Lending appetites of the banks**
- **Cost of funds**
- **Pricing for risk**
- **Role of valuation reporting**

